

Join CIFOR-ICRAF and make a difference!



Resource Mobilization Coordinator (Ref. No.2341) Resource Mobilization Unit (RMU)

The Center for International Forestry Research (CIFOR) and World Agroforestry (ICRAF) envision a more equitable world where trees in all landscapes, from drylands to the humid tropics, enhance the environment and well-being for all. CIFOR and ICRAF are non-profit science institutions that build and apply evidence to today's most pressing challenges, including energy insecurity and the climate and biodiversity crises. Over a combined total of 65 years, we have built vast knowledge on forests and trees outside of forests in agricultural landscapes (agroforestry). Using a multidisciplinary approach, we seek to improve lives and to protect and restore ecosystems. Our work focuses on innovative research, partnering for impact, and engaging with stakeholders on policies and practices to benefit people and the planet. Founded in 1993 and 1978, CIFOR and ICRAF are members of CGIAR, a global research partnership for a food secure future dedicated to reducing poverty, enhancing food and nutrition security, and improving natural resources.

CIFOR-ICRAF is looking for a:
Resource Mobilization Coordinator

Overview

Resource Mobilization Coordinators contribute to CIFOR-ICRAF's resource mobilization goal to achieve significant, predictable, multi-year funding to enable, flexible support for CIFOR-ICRAF Key Performance Areas (KPA's). To do so, coordinators ensure that CIFOR-ICRAF staff benefit from funder profiles and contacts, funding opportunities (Call for Proposals (RfPs)), standardized RM processes, tools and more strategic, coordinated, efficient and high quality, compelling solicited and unsolicited submissions. The current Resource Mobilization team members have limited capacity to support CIFOR-ICRAF teams operating in Francophone Africa, as nobody speaks French. The Resource Mobilization Coordinator – Francophone Africa will be a global position with Francophone Africa as its primary focus.

Primary objectives for this position include: reviewing identified funding opportunities; coordinate and support the development of strategic grant applications, timely review and submission of grant application; facilitate donor intelligence and assurance of strategic alignment of CIFOR-ICRAF's objectives with funder priorities and objectives; assisting and supporting other relevant units with outreach and stewardship of major global donors and prospects; and contribute to standardized processes, tools and resources for unsolicited fundraising.

Summary of responsibilities

- Improved development and submission of high-quality concept notes and proposals to donors. Performance will be measured against the number of submitted grant applications
- Improved CIFOR/ICRAF-wide proposal-writing capacity - measured by the quality of drafts produced by science teams and increase in overall quantity of grant applications in the pipeline
- Strengthened relations with current donors and prospects with increased revenue available to implementation of CIFOR-ICRAF's 2020-2030 Strategy
- Enhanced institutional reputation as a global research authority

Other Responsibilities

Proposal/ Program Development and Coordination

- Coordinate the research and verification of new funding opportunities for relevant global campaigns and/or initiatives
- Support global Research teams in all stages of pre-award functions (concept note/proposal development, planning, drafting, editing, internal clearances and submission of high value solicitation documents) and efficient transfer of approved awards to Programme/Grant Management

Strategy, Analysis and Reporting

- Maintain efficient knowledge sharing and information portal in MyTree system for capturing and sharing information and managing donor intelligence to enable successful funding approaches and institutional understanding of CIFOR-ICRAF's resource development activities
- Support the RM team on reporting progress in key areas of the funding strategy and preparation of briefing materials for donor presentations and/or meetings

Support unsolicited fundraising processes and practices

- Coordinate with the RM Team and other corporate units on donor stewardship, communications and cultivation of major global donors and prospects
- Provide critical feedback for the development of a standardized process (RM Strategy) for program development linked to CIFOR- ICRAF Key Performance Areas (KPA) support the development and submission of high quality programs and coordinated planning with the RM, Q4I, communications and other relevant units
- Work with the RM team on the development of guidance notes, standard operating procedures, tools, templates, best practices, lessons learned, and ensure consistent use of required tools by scientists
- Support the development of Funder Profiles in MyTree enable scientists to present programs in coordination with RMU and funder focal points
- Work with the team on enhancing tools and processes that support "go/ no go" decisions and the monitoring of progress with unsolicited progress support management decisions in relation to unsolicited fundraising

Requirements

Education, knowledge and experience:

- Master's degree in International Relations, Conservation/Environmental Sciences, or Agricultural Development (an undergraduate degree with 5 years' relevant work experience will be considered);
- Minimum 5 years' experience in resource mobilization with proven track record of raising substantial funds for international organizations, UN agencies, and/or international non-governmental organizations – preferably in francophone Africa;
- Ability to link sectors and maximize resource mobilization capacity with donors and other development partners;
- Knowledge of national/global development agendas and goals;
- Understanding of project cycle management;
- Experience in working with diverse teams;
- Above average written and presentation skills;
- Experience with fundraising databases;
- Fluency in English and French mandatory (Spanish desirable).

Personal attributes and competencies:

- Highly organized, detail oriented, “door opener” with reliable timely and high-quality delivery of assignments;
- Solid work ethic including quality and timely delivery;
- Demonstrated ability to independently solve various general problems and advise complex and sensitive problems;
- Ability to quickly upload and interpret complex and technical subject matter to diverse audiences;
- Diplomatic, tactful and effective management and stewardship of major international donors;
- Innovative and “out-of-the-box” thinking.

Terms and conditions

- This is a Global position. CIFOR-ICRAF offers competitive remuneration in USD commensurate with skills and experience.
- The initial appointment will be for 2 (two) years, inclusive of a six-month probationary period, with the possibility of extension contingent upon performance, continued relevance of the position and available resources.
- The duty station will be in Nairobi, Kenya (preference); or Abidjan, Ivory Coast; or Yaoundé, Cameroon

Application process

- The application deadline is **31 May 2023**.
- We will acknowledge all applications but will only contact short-listed candidates.

To apply, please visit our career site at:

<http://www.cifor.org/careers> and <https://www.worldagroforestry.org/working-for-icraf>

To learn more about CIFOR-ICRAF, please visit our websites at:

<https://www.cifor-icraf.org/>

CIFOR-ICRAF promotes Gender Diversity – Applications from women professionals are encouraged.

CIFOR-ICRAF is an equal opportunity employer. It fosters a multicultural work environment that values gender equality, teamwork, and respect for diversity.